MARKETING RESEARCH

	le of Study mme and Code	Type (compulsory/optional)	Cycle	Year of study when the component is delivered (if applicable)
Business Management 6531LX076		Compulsory	1 st	2 nd year
Semester/trimester when the component is delivered		Number of ECTS credits allocated	Language of instruction	Mode of delivery (face-to-face/e- learning/)
4 th		3 ECTS	English	
	Learning	outcomes	Study methods	Assessment methods
After completion of the study subject, a student should be able:			Lecture; Information search;	Project work; Tests.
LO 1		responsibilities of arch nature, scale and	Group work; Workshops; Self-study.	
LO 2	To clarify the mainformation in d	arketing research lecision-making.		
LO 3		responsibilities of ng research methods.		
LO 4	To clarify the ke research proces	y stages of the marketing s.		
LO 5	To develop mar	keting research plan.		
LO 6	To conducting n	narketing research.		
LO 7		nclusions from the eting research data.		
LO 8	To prepare a res	search report.		

Prerequisites

(these courses must be sucessfully completed prior to taking this particular course)

Course content

- 1. Marketing Research significance and purpose of the research developments. Types of Marketing Research.
- 2. Marketing Research Process.

- 3. Information of the base, the use of the process of decision.
- 4. Qualitative Research.
- 5. Primary data collection: survey study.
- 6. Primary data collection: observation.
- 7. Experimental marketing research.
- 8. Measurements of marketing research. Attitude measurements.
- 9. Samples and Selection.
- 10. Data collection, processing, analysis and generalization.

Recommended or required reading and other learning resources/tools

- 1. Wilson, Alan, Harlow (2012). Marketing research: an integrated approach: Pearson.
- 2. Bradley and Nigel (2010). Marketing research: tools & techniques. Oxford: Oxford university press.
- 3. https://onlinelibrary.wiley.com/results/global-subject-codes/ba80?target=topic-title-results